



“D” D’Ambrosio

As Vice President, Government Services, “D” D’Ambrosio is responsible for identifying the Government Agencies L-band satellite services requirements and ensuring that all aspects of the service are capable of interfacing with and meeting the needs of Government customers worldwide. These customers include both military and civilian agencies. “D” has a proven understanding of government communications satellite requirements and programs stemming from his involvement with numerous government programs employing wideband (Fixed Satellite Services) and narrowband (Mobile Satellite Services) satellite services for customers in the land, maritime and aviation sectors, both fixed and mobile.

Before joining Inmarsat, “D” held a similar position at Loral/XTAR, LLC in identifying opportunities for the Loral satellite fleet as well as the first commercial X-band satellites launched, XTAR-EUR and XTAR-LANT. Before joining Loral, “D” was President of ADCI, LLC, a small business engaged in supplying satellite solutions to U.S. Defense and State Departments. Previously he served as Executive Vice President for Iridium Satellite, LLC, where he developed the strategy for securing commercial and government market business. As Executive Vice President for Stratos Global Corporation, he identified and captured commercial and government business using wideband and narrowband satellite systems as well as hardware associated with both systems. He developed the concept for using Inmarsat lease channels in order to meet the Navy’s IT-21’s bandwidth needs for small combatants. “D” is a COMSAT Corporation alumnus, where he served as Director, Government Sales and was involved in the first Inmarsat Analog and Digital service contracts, as well as the Project Challenge Athena, the U.S. Navy’s use of C-Band onboard large combatant vessels.

Earlier in his career, “D” was a telecommunications and data technical consultant. In this capacity he served as Managing Partner, Technology Practice at the Capital Consulting Group, and as a Principal with Malar International and Booz, Allen and Hamilton, respectively.

A U.S. Naval Academy graduate (1974), “D” served in the Navy for ten years active duty. He remained on active reserve duty for 14 years and was activated for a number of operations, Urgent Fury (Grenada), Just Cause (Panama) and Desert Shield/Desert Storm (Iraq Gulf War). After the Gulf War and at the special request of the Secretary of the Navy, he served in Central America for two years doing counter-drug operations. He retired in 1995. In addition to holding a BS from the Naval Academy, “D” holds an MBA from Webster University.